WEIGHTED GUIDELINES PROFIT/FEE OBJECTIVE

CONTRACTOR IDENTIFICATION	a. COMPANY NAME		b. DIVISION NAME *(If any)*		
	c. STREET ADDRESS		d. CITY		e. STATE / f. ZIP CODE

2. WEIGHTED GUIDELINES CATEGORY *(Check one)*

a. ☐ MANUFACTURING   b. ☐ RESEARCH AND DEVELOPMENT

c. ☐ SERVICES

3. TYPE OF CONTRACT

BASIC PROCUREMENT INSTRUMENT IDENTIFICATION NO.				5. SPECIALIST NAME
a. PURCHASING OFFICE	b. FY	c. C/S PROD/SVCS CODE	d. PR NO.	

WEIGHTED GUIDELINES PROFIT FACTORS

PROFIT/FEE FACTOR OR SUBFACTOR (a)	MEASUREMENT BASE (b)	PROFIT WEIGHT RANGES			ASSIGNED WEIGHT (%) (f)	PROFIT/FEE DOLLARS (g)
		MFG (%) (c)	R&D (%) (d)	SVCS (%) (e)		
PART I - CONTRACTOR EFFORT						
7. MATERIAL ACQUISITION a. SUBCONTRACTOR ITEMS		1 TO 5	1 TO 5	1 TO 5		
b. PURCHASED PARTS		1 TO 4	1 TO 4	1 TO 4		
c. OTHER MATERIAL		1 TO 4	1 TO 4	1 TO 4		
8. ENGINEERING a. DIRECT LABOR		9 TO 15	9 TO 15			
b. OVERHEAD		6 TO 9	6 TO 9			
9. MANUFACTURING a. DIRECT LABOR		5 TO 9	5 TO 9			
b. OVERHEAD		4 TO 7	4 TO 7			
10. SERVICES a. DIRECT LABOR				5 TO 15		
b. OVERHEAD				4 TO 8		
11. OTHER COSTS						
12. GENERAL MGMT - G&A		6 TO 8	6 TO 8	6 TO 8		
13. SUBTOTAL PROFIT/FEE						
14. TOTAL EFFORT						
PART II - CONTRACTOR RISK						
15. COST RISK	*(Total from Col b)*	0 TO 8	0 TO 7	0 TO 4		
PART III - FACILITIES INVESTMENT						
16. CAPITAL EMPLOYED	*(Line 8, DD Form 1861*	16 TO 20				
17. BASIC PROFIT/FEE OBJECTIVE *(Items 14 + 15 + 16, Col g)*						
PART IV - SPECIAL FACTORS						
18. SPECIAL PROFIT/FEE OBJ. a. PRODUCTIVITY						
b. INDEPENDENT DEVELOPMENT			1 TO 4	1 TO 4		
c. OTHER	*(Total from Item 17)*	-5 TO + 15	-5 TO + 15	-5 TO + 15		
d. TOTAL SPECIAL PROFIT/FEE OBJECTIVE						
19. SUBTOTAL PROFIT/FEE OBJECTIVE *(Items 17 + 18, Col g)*						
PART V - COST OF MONEY OFFSET *(Application to Research and Development and Services Weighted Guidelines only.)*						
20. LESS FACILITIES CAPITAL COST OF MONEY						
21. TOTAL PROFIT/FEE OBJECTIVE *(Items 19 - 20, Col g)*						

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